



INDUSTRY DAY

at

Tobyhanna Army Depot

9-10 June 2015



www.tobyhanna.army.mil





TYAD Industry Day: Army Contracting Command, Aberdeen Providing Ground – Tobyhanna Division Briefing

10 Jun 15



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U.S. Army Contracting Command



Industry Day

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Chief, ACC-APG, Tobyhanna Division

June 10, 2015

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U.S. Army Contracting Command



Socio-Economic Breakout As of 28 May 2015

	<u>Obligations \$</u>	<u>Obligations</u>	<u>Goals %</u>
Small Business	\$32,377,996	35.44%	22.5%
Small Disadvantaged	\$13,170,321	14.42%	5.5%
Woman-Owned	\$4,732,725	5.18%	2.5%
HUBZone	\$3,898,741	4.27%	1.5%
Service Disabled/Veteran Owned	\$1,544,515	1.69%	2.0%

Source: Army Contracting Business Intelligence System (ACBIS)



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WHAT AND HOW WE BUY

Anything needed to support the Depot and Our Mission!

- **Cable/wire and connectors – FSS, Open Market**
- **Test Equipment, analyzers, signal generators - FSS, Open Market**
- **Microcircuits, resistors, electronic components – DLA, FSS**
- **Raw Stock – steel plates, aluminum sheet, copper - DLA, FSS**
- **Information technology hardware, software and services - CHESS**
- **Repair /Maintenance Services – Rapid Response IDIQ, CECOM IDIQ**
- **Plumbing Supplies, bench stock, nuts & bolts - IPV**



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WHAT AND HOW WE BUY

- **Plumbing Supplies, bench stock, nuts & bolts - IPV**
- **Paving, roads, parking lots, patch work – Army Corps, 8(a), Open Market**
- **Construction, building upgrades, concrete pads, demolition, lighting, duct work– Army Corps, 8(a), Open Market**
- **Chemicals, paint, oils, antifreeze, solvents, alcohol – DLA**
- **Workbenches, machinery, material handling equipment – Open Market**



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HOW TO DO BUSINESS WITH THE ARMY

WEB SITES YOU NEED TO KNOW

SAM website is the primary vendor database for the Federal Government.

<https://www.sam.gov/>

FBO website is the US Government's one-stop virtual marketplace. <http://www.fbo.gov>

ASFI is the designated Army portal for communicating contract opportunities to industry partners and the general public. <https://acquisition.army.mil/asfi>

eBuy is an online Request for Quote tool. www.ebuy.gsa.gov

FedBid is a reverse auction service that connects buyers with the most competitive sellers of commodity goods and simple services. <http://www.fedbid.com>

For More Information Contact Mr. David Kern (570) 615-8733

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UPCOMING OPPORTUNITIES:

-Multiple Award Task Order Contract (MATOC)

Anticipated dollar value: \$250,000,000 over 5 years

*Individual task orders will be competed among the base award contractors and will range from \$2000 to \$5M.

Anticipated award date: June 30th

Competitive Status: 100% Small Business set-aside program

*Veterinary Clinic

-Swimming Pool and Restroom/Changing Room

-AN/TPS-59 Radome

-Building 74 Fire Suppression

-Building 7 Bay 2 bathrooms



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At the End of the Day...



It's all about the Warfighter!